

Eligibility Criteria & Candidate Instructions for Branch Manager.

The Karur Vysya Bank Limited, one of the leading Private Sector Banks in India, invites online applications for appointment of **Branch Manager (Job ID - 630)** from the qualified candidates.

Last Date of Online Registration	15.07.2024

Eligibility Criteria:

- a. Postgraduate / Graduates from any stream (Regular Mode)
- b. Minimum 5 years of branch banking experience/current BH or BOH are also eligible to apply.
- c. Age up to 40 years.

Selection Process:

Registration -> Pre - Screening -> Personal Interview -> Offer -> Background & Medicals Checks -> Onboarding -> Posting.

Detailed Process Flow:

- 1. Online Registration by Eligible Candidates as per the above-mentioned criteria.
- 2. Qualified Candidates from the Pre-screening shall be called for Personal Interview with further details like (Mode, Date and Venue for Interview)
- 3. All the communications (Pre Screening, Interview Invite) will be informed to the candidates through **registered e-mail only**

How to apply:

- a. Candidates are required to apply online through website <u>www.kvb.co.in</u> (careers page) and apply for the post of **Branch Manager (Job ID 630).** No other means/ mode of application will be accepted.
- b. Candidates should ensure to update their active personal email ID and mobile number only throughout the entire selection process.

Compensation:

Fixed pay - Depending on current salary and Retrials, insurance, etc. as per Standards + Variable pay (at the discretion of bank, as per the current applicable policy).

Roles & Responsibilities of Branch Manager:

- To ensure incremental business on Liability Products Target achievement month on month basis.
- To offer suitable financial solutions as per customer requirements and consistently achieve the targets.
- To ensure incremental business growth on all the other products segments as may be assigned from time to time.
- To increase product per customer by cross selling of loans and investment products.
- To build database of potential customer leads through references and marketing campaigns.
- To establish and maintain relationships of high value customers, trade & industry associations to aid the business growth.
- Responsible for profitability of the branch.
- o Adherence to all the regulatory guidelines, internal process and policies.
- To maintain high level Customer service standards.
- o To motivate and enable the team to meet individual targets.
- o To collaborate with internal stakeholders as per requirements.
- o To ensure the learning needs to the team is met.
- Periodically update Daily Sales Reports, MIS and other actionable as required by the reporting manager.

Posting Locations: Across major locations of India.